



Supplier Manager

Get the very best from your 3rd-party suppliers

Remove duplication. Save money. Improve services.

Your Challenge

Your organisation has Service Level Agreements (SLAs) with 3rd-party suppliers. You face challenges in getting the best outcomes and delivery from your suppliers. Issues include:

- Poorly written SLAs which do not describe what you are buying or how to measure delivery
- Lack of ongoing SLA review process
- Historical complexity and duplication following reorganisation/change in key personnel

This results in inefficiency and a needless waste of money, along with a failure to deliver the services you deserve.



Our Solution

We have extensive experience of simplifying the supplier-management life cycle including effective negotiation and documentation of SLAs, consolidating existing SLAs and ongoing supplier management. We are confident that we can achieve a rapid improvement following an assessment of your existing supplier management arrangements. This will enable you to:

- **Monitor delivery**
Know what your suppliers are delivering against agreed volumes and quality
- **Manage performance**
Hold your suppliers to account for delivery, invoking service credits where appropriate
- **Save money**
Ensure you only pay for what you are getting through consolidation of multiple contracts
- **Improve quality**
Keep your suppliers focused on service delivery



Why effective supplier management is important to you

- Ensures the most effective supplier management arrangements are in place, minimising cost, maximising value
- Enables you to understand when suppliers are not delivering what you are paying for and identifies clear mechanisms to address this
- Eliminates waste and inefficiency from your 3rd-party supplier contract arrangements
- Provides clearly defined and documented processes so all stakeholders understand their ongoing responsibilities
- Establishes a sustainable supplier management approach as well as addressing immediate issues

Why Sirius Partners?

The Sirius Partners team has an impressive pedigree in Supplier and SLA Management, and have delivered significant savings for our clients. Our credentials include:

- Significant hands-on experience of getting the most from suppliers in supporting business requirements
- An understanding that every penny counts and that the NHS faces significant financial and delivery challenges
- An in-depth understanding of the politics, structures and complexity of the NHS
- With a relentless focus on a remarkable customer experience we will deliver outstanding return-on-investment
- Due to our significant experience in this area we are able to rapidly identify and implement improvement plans
- As ex-NHS Directors, tax payers and patients, we are passionate about making a difference in the NHS



Contact us

To find out how to get the most from your information and IT contact Neil Stevens on:
+44 (0) 7806 664603 or email info@siriuspartners.co.uk
www.siriuspartners.co.uk